

Optimum Performance & Strategic (OPS) Consulting, LLC

# **Providing Game Changing Results**

- Engineering Services
  - Data Analytics
- Cyber and IT Systems
- Program and Project Management

## OVERVIEW AND CAPABILITIES

**U.S. Small Business** 

Administration 8(a) Certified

OPS Consulting is a minority-owned full service technical and management consulting firm specializing in engineering services, data analytics, Cyber/IT, program and project management, business transformation, and continuous improvement services. Our expertise lies in our core capabilities coupled with PMP, Six Sigma, ITIL and Agile Scrum certifications.

Launched in 2019, our consultants help to identify gaps and opportunities, develop comprehensive recommendations supported with timelines, milestones, cost analysis, and an executable schedule. We also offer a suite of quality business tools that will help you get there quickly and smoothly. That's how we ensure your success.

With an innovative and client focused mindset, OPS Consulting has crafted a dualpronged and measurable mission. First, our mission is to bring fresh, data-driven insights and apply a wide portfolio of tools and business practices to help you design success. Secondly, we work tirelessly to build long-term relationships based on strong integrity and professional services that are founded on mutual trust, respect and servant leadership.

Our team's differentiators include:

- Equipped with skills and certifications from PMP, Black Belts, ITIL, Comp TIA Network/Security/A+ CE, CISCO Certification, Security Clearances.
- Knowledge in supporting people, systems and operations in demanding environments & mission profiles.
- Lean Corporate Management style reduces cost, risk, and increases responsiveness.
- Adept at both changing business environments and technological advances.
- Our agile management approach involves the commitment of the entire company resources for reliability and to preserve team stability.
- Employs focused analytics, management views, and data integration to identify and resolve today's high-cost logistics and engineering problems.

www.opsconsulting-strategy.com CAGE Code: 70QZ4 Unique Entity ID: ZVKRFFYGQ6M8



**Minority-Owned** 

Small, Women and

Supplier Diversity Strengthens the Commonwealth

by the Virginia Department of Minority Business Enterprise

cisco.

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### CAPABILITIES

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#### We have a distinctive blend of Nuclear Engineering, Human Performance Technology, Information Technology, and Business and Management Consulting

- Utilized Enterprise Resource Planning (ERP) concepts to drive requirements and strategy.
- Design, stand-up, and management of industrial base organizations and IT solution sustainment to include issue tracking/resolution centers.
- Implemented LEAN Six Sigma and business process standards across an entire Command driving data transparency and metrics automation.
- Developed and promulgated multi-year year strategic plans on key business areas with several components.
- Organized response and authored concept of operations for contingency operations.
- Effective blueprint that enhanced client's ability to design, develop, test, and implement applicable IT programs.
- Provide clients with leadership, skills, experience, best practices, methodologies, and tools to minimize implementation time.

Outstanding work; Command information that's well articulated in a manner that senior leaders can understand and captures the essence of where WE, the Command, want to go organizationally. Thank you for excellent work. - Executive Director, DHS, USCG

8(a) Direct Awards. OPS may receive direct awards allowing a fast procurement and streamlined approach to obtaining both experienced and efficient consulting without risk of protest (13 CFR 124.517).

#### NAICS Codes

523920 – Portfolio Management 541330 – Engineering Services 541512 – Computer Systems **Design Services** 541519 - Other Computer **Related Services** 541611 – Administrative Management and General Management Consulting Services 541613 – Marketing Consulting Services 541614 - Process, Physical Distribution, and Logistics **Consulting Services** 

541618 - Other Management **Consulting Services** 541690 – Other Scientific and **Technical Consulting Services** 541990 - All Other Professional, Scientific, and Technical Services 561410 – Document Preparation Services 561499 - All Other Business Support Services

#### **PROGRAM & ACQUISITION**

- Capability-based requirements analyses for pre-acquisition decision-making
- Executive Office (PMO/PEO) strategy
- Full-spectrum lifecycle acquisition solutions, strategy and policy support
- Agile Transformation Planning

#### **BUSINESS TRANSFORMATION**

- **Enterprise & Organization Assessment**
- IT/Cyber Modernization & Optimization
- Process Improvement & Re-engineering Strategic
- Governance, & Change Management Communications

#### **ENGINEERING & LOGISTICS**

- Engineering Procedures & Technical Writing Support
- Statistical & Quantitative Data Analysis Support
- Engineering Life Cycle Support & Systems Integration

#### **IT/CYBER SERVICES / HEALTH CARE SYSTEMS**

DHS, USCG - Provide professional, strategic, and technical support services for leveraging a collective body the modernization of technology and organizational design.

#### **BUSINESS / IT** MODERNIZATION

DHS, USCG - Support transition planning and implementation of business models, new capabilities and analysis and enhance command and control structures to include IT initiatives.

#### PROGRAM MANAGEMENT STRATEGIC PLANNING

DHS, USCG - Provide program management, change management/ communications, and portfolio management.

#### **CONTINUOUS PROCESS IMPROVEMENT DHS, USCG**

- Achieve performance by improving data integrity and of scientific approaches(LSS, Metrics, Process Re-Engineering).

#### DATA ANALYTICS DHS,

**USCG** - We use standardized data science techniques such as tools like Power BI to automate and scale our data customer predictability.

# DHS, USCG - Led

organizations in developing their desired end state, plans, policies, priorities and objectives.

Contract Vehicles: 8(a) Direct Awards)



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