CAPABILITIES STATEMENT

Together, We Get Things Done

U.S. Small Business Administration 8(a) Certified

- **Engineering Services**
- **Data Analytics**
- Cyber and IT Systems
- Program and Project Management

OVERVIEW AND DIFFERENTIATORS

OPS Consulting is a minority-owned full service technical and management consulting firm specializing in engineering services, data analytics, Cyber/IT Services, Health IT, program and project management, business transformation, and continuous improvement services. Our expertise resolves standalone problems as well as systemic issues requiring innovative approaches.

With an innovative and client focused mindset, OPS Consulting has crafted a dualpronged and measurable mission. First, our mission is to bring fresh, data-driven insights and apply a wide portfolio of tools and business practices to help you design success. Secondly, we work tirelessly to build long-term relationships based on strong integrity and professional services that are founded on mutual trust, respect and servant leadership.

Our team's differentiators include:

- Lean/Process Improvements skills used to drive major acquisition decisions and implementation success. BB's combined with IT and Project Management skills
- Equipped with skills and certifications from PMP, Black Belts, ITIL, Comp TIA Network/Security/A+ CE, CISCO, Network & Field Engineering, Personnel Security Clearances.
- Knowledge in supporting people, systems and operations in demanding environments & mission profiles.
- Adept at both changing business environments and technological business intelligence advances.
- Our agile management approach involves the commitment entire company resources for reliability and to preserve team stability
- Employs focused analytics, management views, and data integration to identify and resolve today's systems integration and engineering problems.
- New concept, in-development or in-service systems Test & Evaluation, Help Desk and Technical Support
- Project management visualization and automation driving real-time decision making – Command level dashboards

Optimum Performance & Strategic Consulting, LLC www.opsconsulting-strategy.com CAGE Code: 70QZ4 UEI: ZVKRFFYGQ6M8 Synall, Women and Minority-Owned Supplier Diversity Strengthens the Commonwealth by the Virginia Department of Minority Business Enterprise

cisco.

CCNA



Project Management Institute PMP®Certified



CAPABILITIES AND PAST PERFORMANCE

We have a distinctive blend of Nuclear Engineering, Human Performance Technology, Information Technology, and Business and Management Consulting

- Utilized Enterprise Resource Planning (ERP) concepts to drive requirements and strategy.
- Design, stand-up, and management of industrial base organizations and IT solution sustainment to include, design, testing and issue tracking/resolution centers.
- Developed and promulgated multi-year year strategic plans and identifying key business areas with defined lines of effort.
- Structured response and authored concept of operations for contingency and surge operations.
- Consulted Financial Management Systems Acquisition and Business Process Re-engineering
- Lead Military Health Transformation and IT Sustainment
- Provide clients with leadership, skills, experience, best practices, methodologies, and tools to minimize implementation time.

Outstanding work; Command information and design that's well articulated in a manner that senior leaders can understand and captures the essence of where WE, the Command, want to go organizationally. Thank you for excellent work. - Executive Director, DHS, USCG

 8(a) Direct Awards. OPS may receive direct awards allowing a fast procurement and streamlined approach to obtaining both experienced and efficient consulting without risk of protest (13 CFR 124.517).

NAICS Codes

523920 – Portfolio Management 541330 – Engineering Services 541512 – Computer Systems Design Services 541519 – Other Computer Related Services 541611– Administrative Management and General Management Consulting Services 541613 – Marketing Consulting Services 541614 – Process, Physical Distribution, and Logistics 541618 – Other Management Consulting Services
541690 – Other Scientific and Technical Consulting Services
541990 – All Other Professional, Scientific, and Technical Services
561410 – Document Preparation Services
561499 – All Other Business
Support Services

PROFESSIONAL SERVICES

- Business Transformation/Process Re-engineering
- Project/Program Management
- Technical Training & Course Development

IT TRANSFORMATION SERVICES

- System Design & Technical Data Development
- Hardware & Software Installation and Maintenance
- Infrastructure & Network Integration

HEALTH SERVICES

- Medical IT System Maintenance & Sustainment
- Facility Asset Management
- Efficient Workflows & Performance Management

ENGINEERING SERVICES

- Statistical and Data Analytics/Predictive Analytics
- Engineering Life Cycle Support
- Research and Development

IT SERVICES/ HEALTH CARE SYSTEMS DHS, USCG (541512)

Provide professional, strategic, and technical support services for the modernization of technology and organizational design.

BUSINESS / IT MODERNIZATION DHS, USCG (541512)

Support transition planning and implementation of business models, new capabilities and command and control structures to include IT initiatives.

TECHNICAL TRAINING/COURSE DEVELOPMENT ARMY, FT. GREGG-ADAMS (541990) Leading instructional design approach and curriculum development for the TRADOC for TRANSCOM-D.

CONTINUOUS PROCESS IMPROVEMENT DHS, USCG (541611)

Achieve performance by improving data integrity and leveraging a collective body of scientific approaches(LSS, Metrics, Process Re-Engineering, training).

DATA ANALYTICS DHS, USCG (541611)

We use standardized data science techniques such as tools like Power BI to automate and scale our data analysis and enhance customer predictability.

PROGRAM MANAGEMENT STRATEGIC PLANNING DHS, USCG (541611)

Led organizations in developing their desired end state, plans, policies, priorities and objectives.

Contract Vehicles: 8(a) Direct Awards



www.linkedin.com/in/jswhitehouse/

Jonathan White, CEO - jwhite@opsconsulting-strategy.com Tel: 757-374-1746 | www.opsconsulting-strategy.com

##